





2025



# Institute Startup Policy Manual

Aligned with National Innovation and Startup Policy 2019





**An Autonomous Institution** 

Affiliated to Pondicherry University, Approved by AICTE, New Delhi, Accredited by NBA, New Delhi and NAAC with 'A' Grade Kalitheerthalkuppam, Puducherry- 605 107.

# MANAKULA VINAYAGAR INSTITUTE OF TECHNOLOGY

Kalitheerthal kuppam, Madagadipet Puducherry

## An Autonomous Institute



# INSTITUTE INNOVATION AND START-UP POLICY

For Students and Faculty Members

(Enhanced Version 2.0 - Aligned with National Innovation and Startup Policy 2019)

AICTE Ministry of Education IIC

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# Preamble, Vision and Mission

#### 1.1 Preamble

The National Innovation and Startup Policy (NISP) 2019, released by AICTE, emphasized the critical need for fostering innovation and entrepreneurial culture in Higher Education Institutions (HEIs). Building upon this foundation, Manakula Vinayagar Institute of Technology (MVIT) has developed this comprehensive Innovation and Startup Policy to create a robust ecosystem for nurturing innovation, entrepreneurship, and technology commercialization.

This enhanced policy version 2.0 addresses the evolving needs of the startup ecosystem, incorporates industry 4.0 technologies, and provides detailed frameworks for sustainable entrepreneurship development within the academic environment.

#### **Key Policy Principles**

- Innovation-Driven Growth: Systematic conversion of ideas into viable commercial solutions
- Academic Integration: Seamless integration of entrepreneurship with academic excellence
- Industry Collaboration: Strong partnerships with industry for real-world problem solving
- Sustainable Development: Focus on economically and environmentally sustainable solutions
- Inclusive Ecosystem: Equal opportunities for all students, faculty, and stakeholders

#### 1.2 Institute Vision

To be a globally reputed Technical Institution creating competent leaders and skillful innovators in Science, Technology and Management with a strong entrepreneurial mindset.

#### 1.3 Institute Mission

- 1. Providing a dynamic and creative learning environment for students to acquire exemplary technical, analytical, and entrepreneurial skills
- 2. Imbibing a spirit of innovation and research among students and faculty for solving critical societal and industrial problems
- **3.** Promoting Innovation, Employability and entrepreneurship skills through strong industry-academia collaboration
- **4.** Serving society through technical intervention and creating socially responsible entrepreneurs
- 5. Fostering a culture of intellectual property creation and commercialization

# Policy Objectives and Scope

## 2.1 Primary Objectives

#### 2.1.1 Innovation Cultivation

- Motivate students, faculty, and alumni to convert innovative ideas into commercially viable products/processes
- Establish systematic ideation to commercialization pathways
- Create interdisciplinary innovation opportunities

#### 2.1.2 Economic Impact Generation

- Support technology-driven startups that create employment opportunities
- Focus on scalable solutions addressing local and global market needs
- Develop sustainable business models with measurable economic impact

### 2.1.3 Infrastructure and Support Excellence

- Provide comprehensive infrastructure for pre-incubation, incubation, and acceleration phases
- Offer technical support, mentoring, funding, and IP protection services
- Establish industry-standard prototyping and testing facilities

#### 2.1.4 Industry Integration

- Promote Industry-Institute collaborative ventures
- Develop market-ready products and services through industry guidance
- Create pathways for technology transfer and licensing

#### 2.1.5 Sustainable Ecosystem Development

- Build self-sustaining campus startup models across engineering disciplines
- Establish alumni entrepreneur networks for continuous ecosystem strengthening
- Create revenue-generating models for long-term sustainability

## 2.2 Policy Scope

This policy applies to:

- All registered students (UG, PG, PhD) of MVIT
- Faculty members and research staff
- Alumni within 5 years of graduation
- External collaborators under approved partnership programs
- Industry partners in joint innovation projects

# Strategies and Governance Structure

## 3.1 Governance Hierarchy

#### 3.1.1 Innovation and Entrepreneurship Council (IEC)

lightgray Position	Description	
Chairman	Director/Principal	
Vice-Chairman	Senior Professor with entrepreneurial experi-	
	ence	
	Heads of all Departments	
	Industry Representatives (minimum 3)	
Members	Successful Alumni Entrepreneurs (minimum	
Members	2)	
	Student Representatives (2)	
	Legal Advisor	
	Finance Officer	

Table 3.1: Innovation and Entrepreneurship Council Structure

#### 3.1.2 Executive Committee

- Director, Innovation and Entrepreneurship: Senior faculty member with proven industry/entrepreneurial experience
- Innovation Cell Head: Faculty coordinator for innovation activities
- Incubation Center Manager: Professional manager with startup ecosystem experience
- IP Cell Coordinator: Faculty member with IP expertise
- Industry Relations Officer: Professional managing industry partnerships

### 3.2 Operational Structure

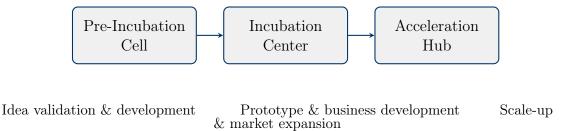


Figure 3.1: Innovation Ecosystem Flow

#### 3.2.1 Pre-Incubation Cell

- Idea validation and development support
- Prototype development assistance
- Market research guidance
- Team formation support

#### 3.2.2 Incubation Center

- Dedicated space allocation (minimum 5000 sq ft)
- 24x7 operational support
- Mentorship coordination
- Funding facilitation

#### 3.2.3 Acceleration Hub

- Scale-up support for graduated startups
- Market expansion assistance
- Advanced funding connections
- International market access support

# 3.3 Decision-Making Framework

lightgray Re-	Frequency	Purpose
view Type		
Monthly Review	Monthly	Progress tracking and issue reso-
		lution
Quarterly As-	Quarterly	Performance evaluation and
sessment		strategic adjustments
Annual Policy	Annually	Comprehensive policy updates
Review		
Emergency De-	As needed	Fast-track approval for time-
cisions		sensitive opportunities

Table 3.2: Decision-Making Timeline

# Financial Framework and Funding Mechanisms

## 4.1 Institutional Funding Allocation

**Innovation Fund Corpus** 

Minimum 2% of annual institutional budget allocated specifically for innovation and startup activities

#### 4.1.1 Fund Distribution

Figure 4.1: Innovation Fund Distribution

# 4.2 Multi-Tier Funding Structure

lightgray	Amount	Purpose	Evaluation	Approval Au-
Tier			Time	thority
Tier 1	10,000 - 25,000	Idea validation,	7 working days	Innovation Cell
		market research,		Head
		basic prototyp-		
		ing		
Tier 2	25,000 - 2,00,000	Product de-	15 working days	Executive Com-
		velopment,		mittee
		advanced pro-		
		totyping, initial		
		testing		

lightgray <b>Tier</b>	Amount	Purpose	Evaluation Time	Approval Au- thority
Tier 3	2,00,000 - 10,00,000	Market entry, scaling, working capital	30 working days	Innovation and Entrepreneur- ship Council
Tier 4	10,00,000+	Expansion, technology upgrades, market scaling	45 working days	IEC with external expert consultation

Table 4.1: Multi-Tier Funding Structure

# 4.3 Revenue Sharing Framework

lightgray Institute Sup-	Institute Share	Duration
port Level		
No institute facilities used	0%	N/A
Minimal support (<50,000)	5-10% revenue share	3 years
Moderate support (50,000-	10-15% revenue share	5 years
2,00,000)		
Substantial support	15-25% equity stake	Permanent
(>2,00,000)		

Table 4.2: Revenue Sharing Based on Institute Support

# Institutional Infrastructure Support

## 5.1 Physical Infrastructure

#### 5.1.1 Innovation Hub

- Open innovation workspace with hot-desking facilities
- Ideation rooms with digital collaboration tools
- 3D printing and rapid prototyping facility
- Basic electronics and mechanical workshop

#### 5.1.2 Incubation Center

- 20 dedicated startup workstations
- 5 private offices for advanced ventures
- Conference rooms with video conferencing capability
- Reception and administrative support area

#### 5.1.3 Specialized Laboratories

- Access to all departmental laboratories during non-class hours
- Dedicated research equipment usage protocols
- Priority booking system for startup projects
- Extended operational hours (6 AM to 11 PM)

## 5.2 Digital Infrastructure

#### 5.2.1 High-Speed Connectivity

• Dedicated 1.2 Gbps internet connection for innovation

- Priority bandwidth allocation for startup activities
- Cloud computing resources access
- Cybersecurity support and training

#### 5.2.2 Software Ecosystem

- Enterprise software licenses (CAD, simulation, business tools)
- Development environments and programming tools
- Industry-specific software based on startup requirements
- Legal and compliance software access

### 5.2.3 Digital Platforms

- Innovation management portal for idea submission and tracking
- Mentor-mentee matching platform
- Progress monitoring and reporting dashboards
- Alumni entrepreneur network platform

# Technology-Specific Infrastructure (Electronics Focus)

## 6.1 Electronics Prototyping Facility

#### 6.1.1 PCB Design and Fabrication

lightgray Equipment/Software	Capability
Professional PCB design software	Altium Designer, KiCad
In-house PCB fabrication	Prototype PCB manufacturing
Pick and place machine	SMD assembly capability
Reflow oven and wave soldering	Professional assembly equipment

Table 6.1: PCB Development Capabilities

### 6.1.2 Testing and Measurement Equipment

- Digital oscilloscopes (up to 1 GHz bandwidth)
- Spectrum analyzers and network analyzers
- Logic analyzers and protocol analyzers
- Environmental testing chambers

## 6.2 Embedded Systems Development

#### Development Platforms Available

- Arduino, Raspberry Pi, and various microcontroller development boards
- FPGA development kits (Xilinx, Intel/Altera)
- IoT development platforms and sensor kits

• Robotics development platforms

#### 6.2.1 Software Tools

- Embedded development environments (Keil, IAR, Code Composer Studio)
- FPGA design tools (Vivado, Quartus)
- Simulation and modeling software
- Version control and collaboration tools

## 6.3 Industry 4.0 Technology Access

#### 6.3.1 IoT and Connectivity

- Industrial IoT platforms and gateways
- Various communication modules (WiFi, Bluetooth, LoRa, 5G)
- Edge computing devices and platforms
- Cloud platform access (AWS IoT, Azure IoT, Google Cloud IoT)

#### 6.3.2 AI/ML Hardware

- GPU-accelerated computing platforms
- AI development boards (NVIDIA Jetson, Google Coral)
- Sensor fusion and computer vision hardware
- Edge AI processing units

## 6.4 Regulatory Compliance Support

lightgray Certifica-	Support Provided
tion Type	
BIS Certification	Bureau of Indian Standards certification
	guidance
FCC/CE Marking	Export product compliance support
EMC/EMI Testing	Electromagnetic compatibility testing facil-
	ity access
Safety Standards	Product safety compliance consulting

Table 6.2: Regulatory Compliance Support Services

# Nurturing Innovations and Startups

## 7.1 Innovation Pipeline Development

#### 7.1.1 Systematic Innovation Process

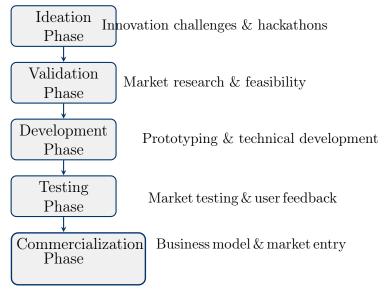


Figure 7.1: Systematic Innovation Process Flow

## 7.2 Entrepreneurship Education Integration

## 7.2.1 Curriculum Integration

- 1. Mandatory entrepreneurship course for all final year students
- 2. Innovation and IP management modules in core courses
- 3. Project-based learning with commercial viability assessment
- 4. Industry mentorship integration in academic projects

## 7.2.2 Skill Development Programs

- Design thinking workshops
- Lean startup methodology training
- Digital marketing and social media management
- Financial planning and investment readiness
- Legal and regulatory compliance training

# Services and Support System

## 8.1 Technical Support Services

lightgray Service	Description	
Category		
R&D Support	Access to faculty expertise, graduate student as-	
	sistance, industry collaboration facilitation	
Prototyping Support	Rapid prototyping services, small-batch manufac-	
	turing guidance, supply chain development	
Technology Transfer	Technology scouting, licensing negotiation, joint	
	development facilitation	

Table 8.1: Technical Support Services

## 8.2 Business Development Services

#### 8.2.1 Market Research and Analysis

- Industry analysis and competitive intelligence
- Customer discovery and validation support
- Market sizing and opportunity assessment
- Business model development assistance

#### 8.2.2 Financial Planning and Management

- Financial modeling and projection development
- Cash flow management training
- Investment readiness preparation
- Due diligence support for funding rounds

# IP and Product Ownership Rights

## 9.1 Ownership Determination Framework

lightgray Cate-	Ownership Criteria
gory	
Category A:	
Institute-	• Developed using substantial institute resources
Owned	(>50% of development cost)
	• Created as part of sponsored research projects
	• Developed during institute-funded research sabbat-
	icals
Category B:	
Joint Owner-	• Developed using moderate institute resources (20-
ship	50% of development cost)
_	• Created as part of academic curriculum with signif-
	icant institute guidance
	• Faculty-student collaborative innovations
Category	
C: Individ-	• Developed without institute resources or during
ual/Team	personal time
,	• Created using publicly available information and
	personal resources
	• Independent research not related to institute activ-
	ities

Table 9.1: IP Ownership Categories

# 9.2 Revenue Sharing Mechanisms

Institute-Supported IP Revenue Distribution

**Institute share:** 30-60% (based on resource contribution) **Inventor share:** 40-70% (based on innovation contribution)

Department development fund: 10% (for future innovation support)

# Detailed Norms for Student Startups

## 10.1 Eligibility and Application Process

#### 10.1.1 Eligibility Criteria

- Currently enrolled students in any program (UG/PG/PhD)
- Minimum CGPA requirement: 6.5 (relaxable based on innovation merit)
- Team composition: Maximum 50% external members allowed
- Prior innovation or project experience preferred

#### 10.1.2 Application and Selection Process

- 1. Online Application: Comprehensive business plan submission through innovation portal
- 2. Initial Screening: Feasibility and innovation assessment by faculty committee
- 3. Presentation Round: 15-minute pitch to evaluation panel
- 4. Interview Process: Technical and business viability assessment
- 5. Due Diligence: Background verification and reference checks
- **6. Final Selection:** IEC approval and formal acceptance

## 10.2 Academic Integration and Flexibility

#### 10.2.1 Credit Transfer System

lightgray Activity	Credits	Requirements
Type		
Innovation Credits	2-4 credits	Prototype development with doc-
		umentation
Entrepreneurship	4-6 credits	Viable business plan development
Credits		
Implementation Cred-	6-8 credits	Actual startup launch and opera-
its		tion
Research Credits	4-8 credits	Technology development and IP
		creation

Table 10.1: Academic Credit System for Entrepreneurial Activities

#### 10.2.2 Academic Substitution Options

- Major project replacement with startup development (with department approval)
- Industrial training substitution with startup internship
- Seminar replacement with business plan presentation
- Summer project substitution with market research or technology development

#### 10.2.3 Attendance and Assessment Flexibility

- Minimum 60% attendance requirement (reduced from standard 75%)
- Alternative assessment methods for startup-engaged students
- Flexible examination schedules for critical startup activities
- Make-up class arrangements for missed academic content

## 10.3 Progressive Funding Structure

lightgray	Funding	Purpose
Stage		
Stage 1	Up to 25,000	Idea validation and initial research
Stage 2	Up to 1,00,000	Prototype development and testing
Stage 3	Up to 5,00,000	Market entry and initial operations
Stage 4	Up to 20,00,000	Scaling and expansion

Table 10.2: Progressive Funding Structure for Student Startups

# Detailed Norms for Faculty Startups

## 11.1 Faculty Startup Categories

lightgray <b>Type</b>	Description	
Type A	Faculty-Led Individual Ventures: Single faculty mem-	
	ber as primary founder with technology/expertise-based	
	startup	
Type B	Faculty-Student Collaborative Ventures: Faculty mem-	
	ber as mentor/co-founder with student team	
Type C	Multi-Faculty Consortium Ventures: Multiple faculty	
	members from same or different departments	
Type D	Faculty-Industry Partnership Ventures: Faculty exper-	
	tise combined with industry resources	

Table 11.1: Faculty Startup Categories

## 11.2 Time Allocation and Academic Responsibilities

lightgray <b>Time</b>	Impact on Academic Responsibilities
Allocation	
Up to 20%	No impact on academic responsibilities, normal work-
	load
20-40%	Reduced teaching/administrative load with department
	approval
40-60%	Sabbatical arrangement with partial salary or unpaid
	leave
>60%	Extended leave with startup equity or revenue sharing
	arrangement

Table 11.2: Faculty Time Allocation Framework

# 11.3 Conflict of Interest Management

#### **Prohibited Activities**

- Using institute staff or resources for startup activities without formal agreement
- Accepting gifts or benefits from startup or partners
- Privileged information sharing between institute and startup
- Competition with institute services or programs

# Industry Integration and Mentorship Framework

## 12.1 Strategic Industry Partnerships

#### 12.1.1 Partnership Categories

Tier	Description
Tier 1	Strategic Corporate Partners: Large corporations with
1161 1	significant innovation budgets
Tier 2	Technology Solution Partners: Mid-size companies seek-
	ing specific technology solutions
Tier 3	Startup Ecosystem Partners: Accelerators, incubators,
1101 0	and venture capital firms

Table 12.1: Industry Partnership Tiers

## 12.2 Comprehensive Mentorship Program

### 12.2.1 Mentor Categories

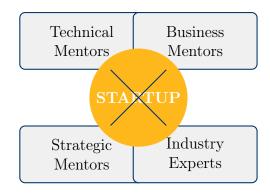


Figure 12.1: Mentor Network Structure

#### 12.2.2 Mentor Engagement Framework

- Weekly Sessions: Regular 1-hour mentoring sessions for 6-month cycles
- Monthly Reviews: Comprehensive progress evaluation and strategic guidance
- Quarterly Planning: Long-term strategy development and milestone setting
- Annual Assessment: Mentor performance evaluation and program improvement

# Assessment and Evaluation Mechanisms

## 13.1 Comprehensive KPI Framework

#### 13.1.1 Quantitative Metrics

lightgray Indicator	Target	Measurement
Patent applications filed annually	25+	Number count
Prototypes developed and tested	50+	Number count
Technology transfers and licens-	5+	Number count
ing deals		
Revenue from IP licensing	50 lakhs+	Financial value
Startups incubated annually	20+	Number count
Startup survival rate after 2 years	70%+	Percentage
Total revenue by incubated star-	2 crores+	Financial value
tups		
Employment created by startups	100+ jobs	Number count
Total funding raised by startups	10 crores+	Financial value
ROI on innovation fund invest-	15%+	Percentage
ments		

Table 13.1: Key Performance Indicators

## 13.2 Evaluation Methodology and Timeline

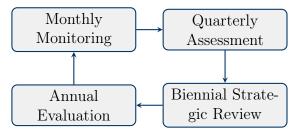


Figure 13.1: Evaluation Cycle

# Legal and Compliance Framework

## 14.1 Regulatory Compliance Management

#### 14.1.1 Electronics and Technology Sector Compliance

lightgray Compli-	Support Provided	
ance Area		
BIS Certification	Bureau of Indian Standards certification guidance	
	and support	
EMC/EMI Compli-	Testing and certification assistance for electromag-	
ance	netic compatibility	
FCC/CE Marking	Support for export-oriented products	
ROHS Compliance	Environmental compliance for electronic products	
WPC/TEC Approval	Telecommunication equipment type approval	

Table 14.1: Electronics Sector Regulatory Support

## 14.2 Legal Structure and Documentation

#### 14.2.1 Standard Legal Templates

- Non-disclosure agreements (NDAs) for various scenarios
- Technology licensing agreement templates
- Joint development and collaboration agreements
- Employment and consultant agreement templates
- Equity and investment agreement frameworks

# Risk Management and Exit Strategies

## 15.1 Comprehensive Risk Assessment Framework

lightgray Risk Cate-	Assessment Areas	
gory		
Technology Risks	Technical feasibility, scalability, IP protection,	
	quality control	
Market Risks	Market validation, competitive analysis, customer	
	acquisition	
Financial Risks	Cash flow management, funding availability, oper-	
	ational costs	
Regulatory Risks	Compliance requirements, policy changes, interna-	
	tional regulations	

Table 15.1: Risk Assessment Categories

## 15.2 Exit Strategy Framework

### 15.2.1 Successful Exit Pathways

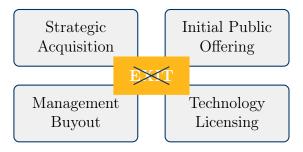


Figure 15.1: Exit Strategy Options

# Dispute Resolution Policy

## 16.1 Dispute Resolution Mechanisms

#### 16.1.1 Internal Resolution Process

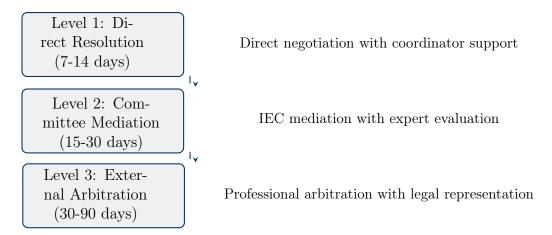


Figure 16.1: Dispute Resolution Process

## 16.2 Specialized Dispute Categories

lightgray Dispute	Common Issues
Type	
IP Ownership	Patent ownership conflicts, revenue sharing dis-
	putes, license violations
Startup Operations	Co-founder conflicts, equity disagreements, strate-
	gic decisions
Institute Relations	Resource usage conflicts, policy compliance, per-
	formance evaluations

Table 16.1: Common Dispute Categories

# Review Mechanism and Way Forward

## 17.1 Continuous Improvement Framework

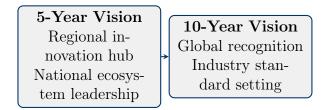
#### 17.1.1 Regular Review Cycles

lightgray Re-	Frequency	Focus Areas
view Type		
Operational Re-	Monthly	Service quality, stakeholder feedback,
views		issue resolution
Strategic Re-	Quarterly	Policy effectiveness, financial perfor-
views		mance, strategic adjustments
Comprehensive	Annual	Complete ecosystem evaluation, exter-
Reviews		nal benchmarking
Policy Overhaul	Biennial	Fundamental framework evaluation,
		long-term strategic planning

Table 18.1: Review Framework

## 17.2 Future Vision and Expansion Plans

#### 17.2.1 Strategic Vision Timeline



International partnershipsTechnology leadership

Figure 17.1: Strategic Vision Timeline

## Conclusion

This comprehensive Innovation and Startup Policy represents MVIT's commitment to fostering a world-class entrepreneurship ecosystem that creates meaningful economic and social impact. The policy framework provides structured support for innovation and entrepreneurship while maintaining academic excellence and institutional integrity.

#### **Key Success Factors**

- Stakeholder Commitment: Collective engagement of students, faculty, staff, industry partners, and alumni
- Systematic Implementation: Phased approach with clear milestones and accountability
- Continuous Improvement: Regular assessment and adaptation based on feedback and results
- Resource Optimization: Efficient utilization of financial, human, and infrastructure resources
- Impact Measurement: Focus on measurable economic and social outcomes

The success of this policy depends on the collective commitment of all stakeholders working together to create an environment where innovation thrives and entrepreneurs are nurtured to solve real-world problems.

Through systematic implementation, continuous improvement, and stakeholder engagement, MVIT aims to become a leading institution in innovation and entrepreneurship, contributing significantly to India's startup ecosystem and economic development.

Policy Information	Details
Effective Date	
Next Review Date	
Policy Version	2.0 (Enhanced Edition)
Approved By	Innovation and Entrepreneurship
	Council, MVIT
Contact Information	iic.mvit@gmail.com

This policy document supersedes all previous versions and will be reviewed annually for updates and improvements.

# MANAKULA VINAYAGAR INSTITUTE OF TECHNOLOGY



#### **An Autonomous Institution**

Affiliated to Pondicherry University, Approved by AICTE, New Delhi, Accredited by NBA, New Delhi and NAAC with 'A' Grade Kalitheerthalkuppam, Puducherry- 605 107.



